

# How To Become A Rainmaker The Rules For Getting And Keeping Customers And Clients

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October 29th, 2018 - How to Become a Rainmaker The Rules for Getting and Keeping Customers and Clients Jeffrey J Fox on Amazon com FREE shipping on qualifying offers Now Updated and with New Success Tips Rainmakers are not born They are made

## **How to Become a Rainmaker The Rules for Getting and Keeping Customers and Clients Audiobook**

November 14th, 2018 - Fox will explain the Rainmaker s Credo why customers don t care about you the six killer sales questions why you should dare to be dumb and why breakfast meetings bring rain

## **How to Become a Rainmaker The Rules for Getting and**

July 2nd, 2017 - Customers who want your product are partially sold before they see you To a Rainmaker the big sale is the trophy fish on the wall Show Them the Money Customers buy for only two reasons to feel good or to solve a problem Going out to dinner buying scuba equipment or getting a new puppy fall into the feel good category

## **How to Become a Rainmaker The Rules for Getting and**

June 27th, 2015 - Rainmaker is the thing everyone in business aspires to be whether your role is sales or not it s the person who magically can always close a deal and generate more business As someone who spent most of her career in operations and not in sales and is now doing biz dev for the second time in her career it seemed a good book to read

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**Editions of How to Become a Rainmaker The Rules for**

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November 3rd, 2018 - How to Become a Rainmaker The Rules for Getting and Keeping Customers and Clients Jeffrey J Fox Hachette Books May 17 2000 Business amp Economics 192 pages

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